



**Philippine Crop Insurance Corporation  
PERFORMANCE SCORECARD 2018**

Objective / Measure		Component	Formula	Weight	Rating Scale	2016	Baseline 2017	CY 2018 Targets	CY 2018 Accomplishment	Rating
<b>SOCIAL IMPACT</b>										
<b>Subtotal of Weights: 75%</b>										
SO1	Stabilize the income of agricultural producers			15%	Actual/Target	37,132,307	58,479,150	65,000,000	79,820,505	15%
SM1	Amount of Cover (PM)	Absolute amount								
SM2	Share of small farmers and fisherfolk with agricultural insurance to total number of farmers and fisherfolk increased (in percent)	Total number of unique farmers and fisherfolk enrolled/ total of farmers and fisherfolk listed in RSBSA		0%	Actual/Target	N/A	9.63% (10,195,180)	14.40%	15.26%	N/A
<b>SO2</b>										
<b>Expand the number of farmers and other agricultural stakeholders insured</b>										
<b>Subtotal of Weights: 10%</b>										
SM3	Percentage of satisfied customers	Percentage of respondents rating/answering at least "Satisfactory"		10%	(Actual/Target) x Weight 0% = If less than 80%	96.88%	92.64%	90%	95.49%	10%
SM4	Number of subsistence farmers enrolled a. Subsidized b. Non-subsidized	Number of eligible farmers enrolled/Number of farmers targeted		20%	Actual/Target	653,742	1,206,922	1,600,000	1,704,844	20%
						10%	491,244	375,000	562,651	10%
<b>Subtotal of Weights: 40%</b>										
<b>CUSTOMERS/STAKEHOLDERS</b>										
<b>SO3</b>										
<b>Increase revenue generation</b>										
<b>Subtotal of Weights: 20%</b>										
SM5	Percentage of utilized Government Premium Subsidy for farmers (PM)	Utilized budget/GPS received		15%	90 and above = 100 80 - 89 = 90 70 - 79 = 80 60 - 69 = 70 59 and below = 0	100% (1,600,000)	122.56% (3,064,000)	100% (4,000,000)	116.00% (4,640,186)	15%
SM6	EBITDA	Absolute amount		5%	Actual/Target	53,797 Million	340,648 Million	236,243 Million	321,801 Million	5%
						20%				20%
<b>Subtotal of Weights: 20%</b>										
<b>FINANCE</b>										



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SO4	Objective / Measure	Component	Formula	Weight	Rating Scale	2016	2017	CY 2018 Targets	CY 2018 Accomplishment	Rating
						Baseline	Baseline			
SM7	Percentage of complaints resolved within 10 days		Number of complaints resolved within 10 working days over Total number of complaints received	5%	90 and above = 100 80 - 89 = 90 70 - 79 = 80 60 - 69 = 70 59 and below = 0	69%	93.60% of complaints received	90%	95.33%	5%
SM8	Percentage of claims processed within 20 days		Number of claims settled within 20 days over Total number of claims received with complete documents	10%	90 and above = 100 80 - 89 = 90 70 - 79 = 80 60 - 69 = 70 59 and below = 0	71.98%	72.52% of claims were settled within 20 days	90%	67.34%	7%
SM9	ISO 9001 Certification		Milestone	5%	All or Nothing	Certification Issued	Passed the Surveillance Audit, April 24-28, 2017	Upgrade from ISO 9001:2008 to 9001:2015	Upgrade from ISO 9001:2008 to 9001:2015	5%
				Subtotal of Weights:		20%				17%
				Enhance Human Resource Management						
SM10	Percentage of employees with required competencies met		Incumbents meeting required competency over Filled plantilla	5%	All or Nothing	Competency framework established	77.95% of the employees are at least above the baseline of 4.00	Improvement for established competency baseline	92.72% of the employees are above the baseline	5%
				Subtotal of Weights:		5%				5%
				Total Weight		100%				97%

Figures as of March 14, 2019

Certified Correct:

ALLANE RETAMAR  
PM/IO

4-2-2019

Date

Noted by:

NONER D. VIRAY  
Finance

Date

Approved by:

ALVY JOY C. BERNABE  
President

Date

CRISOL OGO D. SANACIO  
Acting Chairman, Board of Directors

Date