

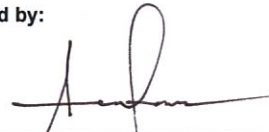


Philippine Crop Insurance Corporation
MONITORING REPORT OF PERFORMANCE TARGETS

Component				Baseline 2017	2018		
					Annual Target	2nd Q Actual Accomplishment	
	Objective / Measure	Weight	Rating Scale				
SOCIAL IMPACT	SO1	Stabilize the income of agricultural producers					
	SM1	Amount of Cover (PM)	15%	Actual/Target	58,479.150	65,000.000	24,183.983
	SM 2	Share of small farmers and fisherfolk with agricultural insurance to total number of farmers and fisherfolk increased (in percent)	0%	Actual/Target	9.63% (10,195,180)	14.40%	N/A
	Subtotal		15%				
CUSTOMERS/STAKEHOLDERS		Expand the number of farmers and other agricultural stakeholders insured					
	SM3	Percentage of satisfied customers	10%	(Actual/Target) x Weight 0% = If less than 80%	92.64% are at least satisfied	90%	N/A
	SM4	Number of subsistence farmers enrolled	20%	Actual/Target	1,206,922	1,600,000	414,508
		a.Subsidized					
		b.Non-subsidized	10%	Actual/Target	491,244	375,000	186,975
Subtotal		40.0%					
FINANCE	SO3	Increase revenue generation					
	SM5	Percentage of utilized Government Premium Subsidy for farmers (PM)	15%	90 and above = 100 80 – 89 = 90 70 – 79 = 80 60 – 69 = 70 59 and below = 0	122.56% (3,064.000)	100% (4,000.000)	31.48% (1,259.324)
	SM6	EBITDA	5%	Actual/Target	340.648 Million	236.243 Million	N/A
Subtotal		20%					

Component				Baseline	2018		
Objective / Measure	Weight	Rating Scale	2017	Annual Target	2nd Q		
				Actual Accomplishment			
INTERNAL PROCESS	SO4	Improve efficiency and effectiveness of systems and procedures for implementing the agricultural insurance programs					
	SM7	Percentage of complaints resolved within 10 days	5%	90 and above = 100 80 – 89 = 90 70 – 79 = 80 60 – 69 = 70 59 and below = 0	93.60% of complaints received	90%	95.67%
	SM8	Percentage of claims processed within 20 days	10%	90 and above = 100 80 – 89 = 90 70 – 79 = 80 60 – 69 = 70 59 and below = 0	72.52% of claims were settled within 20 days	90%	65.94%
	SM9	ISO 9001 Certification	5%	All or Nothing	Passed the Surveillance Audit, April 24-28, 2017	Upgrade from ISO 9001:2008 to 9001:2015	N/A
Subtotal		20%					
LEARNING AND GROWTH	SO5	Enhance existing and develop client responsive corporate policies					
	SM10	Percentage of employees with required competencies met	5%	All or Nothing	77.95% of the employees are at least above the baseline of 4.00	Improvement for established competency baseline	N/A
Subtotal		5%					
Total Weight		100%					

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